

Corporate Fact Sheet

Xceedium, Inc., is the leading provider of access control and audit solutions that secure business assets while ensuring compliance for enterprises, government agencies and Managed Service Providers (MSPs).

Xceedium's solutions are addressing a fundamental change in the user trust model that is driving new requirements around access and audit. Internal employees no longer are considered "trusted users." New business models are bringing un-trusted outsourcers, partners and vendors inside critical infrastructure. This translates to a zero trust model.

A zero trust model requires companies to extend their access policy to include fine-grained enforcement and audit capabilities to meet increasing compliance and security standards.

Xceedium is the next generation of access. Purpose built with the needs of highly complex, geographically dispersed and heterogeneous technology infrastructures in mind, the Xceedium GateKeeper is the only automated end-to-end solution that meets these new requirements. With an unmatched suite of features containing: zero footprint access, compartmentalization, containment, monitoring and audit capabilities, companies are empowered to cost effectively meet these new business requirements.

Founded

Xceedium was founded in 2000, shipping its first product in 2003

Funding

Venture backed by ArrowPath Venture Partners and Nationwide Mutual Capital

Corporate Headquarters

Jersey City, New Jersey

Key Customers

Government organizations and leading enterprises across verticals from healthcare to retail to financial services have selected the Xceedium GateKeeper, which provides access control and delivers an audit trail for high-risk users.

Clients include eTrade, Bert Fish Medical Center, the Department of Defense (DoD), and the US Army.

Certifications



FIPS 140-2
Level 2



Common Criteria
EAL3, EAL4 (in process)



JITC
PKI/CAC

Recognition

Gartner

"Cool Vendor, 2009"

NETWORKWORLD

"Best of Show RSA 2009"

FORRESTER

"Hot Companies to Watch"



"Top 100 Global Company"

ChannelWeb

"Emerging Tech Vendor"

INTEROP

"Top 25 Must-See Product"

Key Technology Partners



Xceedium



The Security Division of EMC

Leadership Team

Dave Olander, President and Chief Executive Officer

Dave assumed the President and CEO position at Xceedium in January 2010. Prior to that he served as Senior Vice President, Engineering where he oversaw the evolution of the Xceedium GateKeeper, whereby his team has delivered key functional and quality improvements.

A seasoned executive, Dave joined Xceedium from netForensics where he was Vice President of Engineering. At netForensics Dave led strategic development of their Security Information Management product family. Prior to netForensics, Dave was at Raritan, where he instituted new engineering processes to accelerate delivery of Raritan's 2nd generation digital KVM switch. Dave has over 25 years senior leadership experience and product engineering management with HP, AT&T Bell Laboratories, BEA, Novell, UNIX System Laboratories and Improv Technologies. His product experiences span UNIX operating systems, middleware platforms, out-of-band access solutions and security software.

Dave holds an MS in Computer, Information and Control Engineering from the University of Michigan, and a BS in Computer Science from Clarkson University.

Aimee Rhodes, Vice President of Marketing

Aimee Rhodes is responsible for driving brand development and lead generation activities. She brings more than 15 years of experience to Xceedium in the field of marketing and communications. Prior to joining Xceedium she was vice president of Marketing at AlgoSec, a firewall management company. At AlgoSec she was spearheaded brand and communications strategy and was instrumental in expanding channel development and increasing sales revenue through successful lead generation activities.

Before that she served as vice president of corporate communications at remote access SSL VPN vendor Whale Communications, which was acquired by Microsoft. While at Whale, Rhodes was responsible for developing and executing the company's successful brand and communications' strategy and establishing leadership within the emerging remote access product space.

Rhodes also was vice president of media and editorial content at GenerationA, where she was responsible for launching an award-winning Internet-based news and information portal. Before joining GenerationA she served as a foreign correspondent at the Reuters News Agency where she broke stories of international importance. Previously she was director of Israel Radio's English News Service and also worked as an on air news presenter for Jerusalem Online, a globally broadcast current affairs program. She holds a MA in Journalism from Michigan State University and a BA in Political Science from Michigan State University.

Craig Mezik, Vice President of Finance

As Vice President of Finance Mezik uses his 24 years of experience to manage all aspects of the strategic, tactical financial and administrative functions of the company. Prior to joining Xceedium, Mezik was Chief Financial Officer at Ridge Manufacturing Corporation, a contract manufacturer, where he managed the day-to-day finances and successfully refinanced the company.

Previously, he was the controller and CFO, at Wavexpress, Inc., where he concentrated on expense reductions that saved the company millions of dollars. He also served as vice president & controller for Prism Communications, Inc., a start-up CLEC and the first DSL provider in New York City. Mezik was successful at building all of the company's financial operations and processes from scratch, and was integral in growing the company's revenues to \$5 million in two years.

Mezik began his career at AT&T Corporation where he spent 13 years in various roles. His last position was assistant controller, AT&T International, where he was responsible for the accounting and financial reporting for the \$2 billion division. He earned a BS degree in Accounting from the University of Alabama, a MBA in Accounting and Taxation from Fairleigh Dickinson University, and an Advanced Certificate in International Business from Seton Hall University. Mezik became a CPA in 1991 and is a member of the AICPA.